



1031

# THE MIDLAND 1031 DIFFERENCE

Learn What Sets Midland 1031 Apart

*Midland 1031 has been a Qualified Intermediary for over 20 years, facilitating thousands of exchanges.*



## ABOUT MIDLAND 1031

Midland 1031 is a Qualified Intermediary pursuant to IRS Section 1031. The Midland 1031 team is dedicated to providing the highest level of service in the industry. We are a member of the Federation of Exchange Accommodators (FEA) with two Certified Exchange Specialists® (CES®) on staff. The entire Midland 1031 team will ensure that your exchange is done correctly and will walk you through the process.

## PERSONALIZED SERVICE

We value our clients and the relationship that we establish with them. At Midland 1031, our clients have a dedicated member of the 1031 team that will work with them on their exchange from beginning to end. You will be working with someone who not only knows your exchange transaction, they know you.

## SECURITY & SAFEKEEPING OF CLIENT INFORMATION

Midland 1031 maintains a fidelity bond and a professional insurance policy from a leading, independent insurance underwriter to protect our clients and the funds they entrust to us. Midland 1031 uses a combination of methods to ensure the security of client information. This includes a firewall, an encryption, rigorous internal password policy, lockout hours, off-site backup, and a locked location for our servers. We also have a professional shredding service to dispose of important documentation.

## EXPERTISE

No two exchanges are the same. We have handled both simple and complex exchange transactions. We serve as a Qualified Intermediary for Forward, Reverse, and Improvement Exchanges. We have facilitated exchanges all over the U.S. and have handled exchanges ranging from under \$100,000 to over \$10 million.

## WHY CHOOSE A CERTIFIED EXCHANGE SPECIALIST® (CES®)?

Not all Qualified Intermediaries are created equal. Midland 1031 is proud to have two CES® designees on staff. Individuals with this designation demonstrate the following:

- They have mastered the subject matter through their experience in facilitating various types of exchanges.
- They are committed to staying current on the subject matter.
- They are committed to and bound by a Code of Ethics.

**Call today to learn more!**

**[www.midland1031.com](http://www.midland1031.com) | 239.333.1031**